

# CURRICULUM VITAE

Dr. Niels Haase

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Social, Organizational, and Economic Psychology  
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## RESEARCH INTERESTS

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Optimism Biases | Risk Perception | Measurement | Subjective Probability

## EDUCATION

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2017	University of Erfurt, Germany <b>Doctor philosophiae (Dr. phil.)</b> Summa cum laude Thesis: <i>Measurement in research on perceptions of probability and risk</i>
2005	Freie Universität Berlin, Germany <b>Diploma in Psychology</b> Overall grade: „very good“ Thesis: <i>The Implicit Association Test as a measure of psychopathy in a nonforensic population</i>
2002	John Jay College of Criminal Justice, City University of New York, New York City, USA <b>Master of Arts in Forensic Psychology</b> Grade Point Average: 3.9 (out of 4.0) Dean's List in both academic years

## EMPLOYMENT

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10/2018-Present	University of Erfurt, Germany <b>Assistant Professor</b>
10/2016-10/2018	University of Konstanz, Germany <b>Researcher</b>
06/2010-09/2014	University of Erfurt, Germany <b>Researcher</b>
12/2008-03/2010	Otto-von-Guericke University Magdeburg, Germany <b>Officer for Technology Transfer</b>

02/2007-07/2008	Kulturaustausch – Journal for International Perspectives, Berlin, Germany <b>Freelance Editor</b>
12/2006-02/2007	Kulturaustausch – Journal for International Perspectives, Berlin, Germany <b>Editorial Internship</b>
01/2006-10/2006	Institute of Forensic Psychiatry, Charité University Medicine, Berlin, Germany <b>Development of a research project</b> on diagnostic tools for the assessment of risk factors in violent offenders (unpaid)

## TEACHING

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2017-Present	Supervision of Bachelor theses
2019-Present	Supervision of Master theses
Summer 2024	<i>Practical Training in Experimental Research</i> (2 courses) <i>Seminar Social Psychology</i> (3 courses)
Winter 2023/24	Lecture <i>Economic and Organizational Psychology</i> Seminar <i>Economic and Organizational Psychology</i> (2 Courses)
Summer 2022	[Parental Leave]
Winter 2022/23	Lecture <i>Economic and Organizational Psychology</i> Seminar <i>Consumer Psychology</i> Seminar <i>Economic and Organizational Psychology</i> Seminar <i>Organizational Psychology</i> Exercise Course <i>Introduction to Statistical Software</i> (3 courses)
Summer 2022	Lecture <i>Social Psychology</i> Seminar <i>Consumer Psychology</i> Seminar <i>Judgment and Decision Making in Economic Contexts</i> Seminar <i>Social Psychology</i> (4 courses)
Winter 2021/22	Seminar <i>Consumer Psychology</i> (2 courses) Seminar <i>Organizational Psychology</i> (2 courses)
Summer 2021	Lecture <i>Social Psychology</i> Seminar <i>Judgment and Decision Making in Economic Contexts</i> Seminar <i>Social Psychology</i> (4 courses)
Winter 2020/21	Seminar <i>Consumer Psychology</i> Seminar <i>Judgment and Decision Making in Economic Contexts</i> Seminar <i>Organizational Psychology</i> Seminar <i>Practical Training in Experimental Research</i> (2 courses)

Summer 2020	Lecture <i>Social Psychology</i> Seminar <i>Consumer Psychology</i> Seminar <i>Judgment and Decision Making in Economic Contexts</i> Seminar <i>Social Psychology</i> (4 courses)
Winter 2019/20	Seminar <i>Consumer Psychology</i> Seminar <i>Judgment and Decision Making in Economic Contexts</i> Seminar <i>Organizational Psychology</i> Seminar <i>Practical Training in Experimental Research</i>
Summer 2019	Lecture <i>Social Psychology</i> Seminar <i>Consumer Psychology</i> Seminar <i>Didactics of Psychology</i> Seminar <i>Organizational Psychology</i> Seminar <i>Social Psychology</i> (4 courses)
Winter 2018/19	Seminar <i>Consumer Psychology</i> (2 courses) Seminar <i>Judgment and Decision Making in Economic Contexts</i> Seminar <i>Organizational Psychology</i> (2 courses) Seminar <i>Practical Training in Experimental Research</i> (2 courses)
Summer 2018	Seminar <i>Emotion &amp; Motivation</i> (2 courses)
Winter 2017/18	Seminar <i>Social Perception</i> Seminar <i>Subjective Probability</i> (English)
Summer 2017	Seminar <i>Emotion &amp; Motivation</i> (3 courses)
Winter 2016/17	Seminar <i>Social Perception</i>

## INSTITUTIONAL RESPONSIBILITIES

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2019-2022	Member of the Academic Affairs Committee of the Faculty of Education at the University of Erfurt
2018	Member of the appointments committee for the chair in developmental psychology at the University of Konstanz

## PUBLICATIONS

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### Peer-reviewed journals

- Haase, N.**, Schmid, P., & Betsch, C. (2020). Impact of disease risk on the narrative bias in vaccination risk perceptions. *Psychology & Health*, 35(3), 346–365.
- Betsch, C., Böhm, R., Airhihenbuwa, C. O., Butler, R., Chapman, G. B., **Haase, N.**, ... Uskul, A. K. (2016). Improving medical decision making and health promotion through culture-sensitive health communication: An agenda for science and practice. *Medical Decision Making*, 36(7), 811–833.

**Haase, N.**, Betsch, C., & Renkewitz, F. (2015). Source credibility and the biasing effect of narrative information on the perception of vaccination risks. *Journal of Health Communication: International Perspectives*, 20(8), 920–929.

Betsch, C.\*, **Haase, N.\***, Renkewitz, F., & Schmid, P. (2015). The narrative bias revisited: What drives the biasing influence of narrative information on risk perceptions? *Judgment and Decision Making*, 10(3), 241–264. (\*shared first authorship)

**Haase, N.**, Renkewitz, F., & Betsch, C. (2013). The measurement of subjective probability: Evaluating the sensitivity and accuracy of various scales. *Risk Analysis*, 33(10), 1812–1828.

Betsch, C., Renkewitz, F., & **Haase, N.** (2013). Effect of narrative reports about vaccine adverse events and bias-awareness disclaimers on vaccine decisions: A simulation of an online patient social network. *Medical Decision Making*, 33(1), 14–25.

**Haase, N.**, & Betsch, C. (2012). Parents trust other parents: Lay vaccination narratives on the web may create doubt about vaccination safety. *Medical Decision Making*, 32(4), 645.

Betsch, C., Brewer, N. T., Brocard, P., Davies, P., Gaissmaier, W., **Haase, N.**, ... Stryk, M. (2012). Opportunities and challenges of Web 2.0 for vaccination decisions. *Vaccine*, 30(25), 3727–3733.

### **Book Chapter**

Dahle, K.-P., & **Haase, N.** (2008). Psychopathie [Psychopathy]. In R. Volbert & M. Steller (Eds.), *Handbuch der Rechtspsychologie* [Handbook of forensic psychology] (pp. 68–77). Göttingen, Germany: Hogrefe.

### **Published Abstract**

**Haase, N.**, & Betsch, C. (2015). Impfaufklärung in Zeiten des Web 2.0 [Vaccine safety communication in times of Web 2.0]. *Das Gesundheitswesen*, 77(08/09), 687.

## CONFERENCE PRESENTATIONS

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Haase, N. (2022, February). *Unrealistically Optimistic? On the Contrary, Watson, People are Pessimistic About Everyone but Themselves*. Poster presented at the 42<sup>nd</sup> Annual Conference of the Society for Judgment and Decision Making, Virtual.

Haase, N. (2021, August). *People are not Unrealistically Optimistic About Themselves but Rather Pessimistic About Everyone Else*. Poster presented at the 28<sup>th</sup> Subjective Probability, Utility, and Decision Making Conference (SPUDM), Warwick, England.

Haase, N. (2021, March). *Unrealistic Optimism: Fact or Artifact?* Paper presented at the 63<sup>rd</sup> Tagung experimentell arbeitender Psychologen (TeaP), Ulm, Germany.

Haase, N. (2018, June). *How can we study the effect of an event's value on its perceived probability?* Paper presented at the 11<sup>th</sup> JDMx Meeting for Early-Career Researchers, Konstanz, Germany.

- Haase, N., & Betsch, T. (2017, August). *Self-report measures of subjective probability: Never use a verbal rating scale!* Poster presented at the 26<sup>th</sup> Subjective Probability, Utility, and Decision Making Conference (SPUDM), Haifa, Israel.
- Haase, N., & Renkewitz, F. (2017, August). *Pacioli or Pascal: The use of probability in solving the problem of points.* Poster presented at the 26<sup>th</sup> Subjective Probability, Utility, and Decision Making Conference (SPUDM), Haifa, Israel.
- Haase, N., & Betsch, T. (2014, November). *Measuring subjective probability: Scale sensitivity, context effects, and regression toward the mean.* Poster presented at the 35<sup>th</sup> Annual Conference of the Society for Judgment and Decision Making, Long Beach, California, USA.
- Haase, N., & Renkewitz, F. (2014, November). *Pacioli or Pascal: The use of probability in solving the problem of points.* Poster presented at the 35<sup>th</sup> Annual Conference of the Society for Judgment and Decision Making, Long Beach, California, USA.
- Haase, N., Betsch, C., & Renkewitz, F. (2014, June). *What drives the biasing effect of narrative information on risk perception? How something is said or how often it is mentioned?* Paper presented at the 15<sup>th</sup> Biennial Society for Medical Decision Making (SMDM) European Meeting, Antwerp, Belgium.
- Haase, N., & Betsch, T. (2014, March). *Measuring subjective probability: Scale sensitivity, context dependency and regression to the mean.* Paper presented at the MiSoC Workshop on Subjective Expectations and Probabilities in Economics and Psychology, Colchester, England.
- Haase, N., & Betsch, T. (2013, August). *Measuring subjective probability: Imprecise knowledge and scale performance.* Poster presented at the 24<sup>th</sup> Subjective Probability, Utility, and Decision Making Conference (SPUDM), Barcelona, Spain.
- Haase, N., & Betsch, T. (2013, March). *Measuring subjective probability. The role of encoding error in scale performance.* Paper presented at the 55<sup>th</sup> Tagung experimentell arbeitender Psychologen (TeaP), Vienna, Austria.
- Haase, N., Renkewitz, F., & Betsch, C. (2012, June). *Measuring subjective probability in the context of medication risks.* Paper presented at the 21<sup>st</sup> Annual Meeting of the Society for Risk Analysis Europe, Zurich, Switzerland.
- Haase, N., Renkewitz, F., & Betsch, C. (2012, April). *Measuring behavioral consequences of biased risk perceptions with a lottery choice task.* Paper presented at the 54<sup>th</sup> Tagung experimentell arbeitender Psychologen (TeaP), Mannheim, Germany.
- Haase, N., Renkewitz, F., & Betsch, C. (2011, March). *Messung subjektiver Wahrscheinlichkeit – Sensitivität und Kontextabhängigkeit verschiedener Abfrageformate* [Measurement of subjective probability – Sensitivity and context dependency of various measurement formats]. Poster presented at the 53<sup>rd</sup> Tagung experimentell arbeitender Psychologen (TeaP), Halle (Saale), Germany.

## INVITED TALKS

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Haase, N., & Betsch, C. (2015, September). *Impfaufklärung in Zeiten des Web 2.0* [Vaccine safety communication in times of Web 2.0]. Paper presented at the LGL Kongress für den Öffentlichen Gesundheitsdienst, Regensburg, Germany.

Haase, N., & Betsch, C. (2015, January). *Der Einfluss der öffentlichen Darstellung von Impfnebenwirkungen auf die individuelle Impfscheidung* [The influence of public presentations of vaccination adverse events on individual vaccination decisions]. Paper presented at the kick-off meeting of the Projekt zur bundesweiten Erfassung von anerkannten Impfschäden in den Versorgungsämtern [project to nationwide monitor all recognized cases of vaccine injuries] at the Robert Koch Institute, Berlin, Germany.

Haase, N. (2013, December). *The perception of vaccination risks in the age of WEB 2.0: Experimental evidence*. Paper presented at the ResiVax-Workshop at the Institut Pasteur, Paris, France.

Haase, N. (2011, September). *Der Einfluss des Internets auf die Wahrnehmung von Impfrisiken* [The influence of the internet on the perception of vaccination risks]. Paper presented at the annual meeting of the Deutsche Vereinigung zur Bekämpfung von Viruskrankheiten e.V. (DVV) [German Association for the Control of Virus Diseases], Leipzig, Germany.

## GRANTS & AWARDS

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2018	Nomination for the University of Konstanz Award for Teaching Excellence (LUKS)
2018	Performance-based funding from the Committee on Research at the University of Konstanz (3.000 €)
2017	DAAD Travel Grant (1.135 €)
2014	Research Grant for Young Researchers from the Faculty of Education at the University of Erfurt (500 €)
2013	Research Grant for Young Researchers from the Faculty of Education at the University of Erfurt (450 €)

## AD HOC REVIEWER

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BMC Psychology, Experimental Psychology, Health Psychology, Journal of Cognitive Psychology, Journal of Medical Internet Research, Journal of Risk Research, Medical Decision Making, PLOS ONE, Risk Analysis, Social Psychology, Vaccine

## MEMBERSHIPS

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European Association for Decision Making (EADM)  
Society of Judgment and Decision Making (SJDM)  
Erfurt Open Science Initiative (EFOSI)

Center for Empirical Research in Economics and Behavioral Science (CEREB) at the  
University of Erfurt

## REFERENCES

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